



Victor Harbor Golf Club

(Incorporated)

Dear Member

RE: OFFER TO SUPPLY AND INSTALL SOLAR POWER

Over a number of months the Victor Harbor Golf Club has been in discussion with Zen Home Energy Systems looking at the feasibility of installing Solar Panels on the Clubhouse and Workshop area. These discussions resulted from an approach by Zen seeking to enter into a sponsorship agreement with the Victor Harbor Golf Club for the supply and installation of the solar panels.

For the technically minded the units proposed are as follows:

Unit 1. Zen 22 Panel 4.1 kw DC Power producing a daily average energy yield of 17.7kWh.

Unit 2. Zen 16 Panel 3.8 kw DC Power producing a daily average energy yield of 12.9 kWh.

Unit 1 is to be installed on the clubhouse while unit 2 is to be installed on the workshed next to 2nd. tee.

There have been some exhaustive analysis of the feasibility of such a project and the full data is available from the General Manager if you wish to study it further.

The sponsorship arrangement offered by Zen involves a \$10,000 contribution by their company involving supply of the product at a significantly reduced rate. The Victor Harbor Golf Clubs' cash contribution will be \$19,000; signage costs \$2710; cleaning costs over four years \$4,000 and 2 Corporate memberships. If the cash contribution is funded through the existing overdraft, funding costs for the \$19,000 for five years will be \$10,284.

The analysis conducted by the club shows an estimated saving over a five year period of \$27,751 with a pay back period of 6.91 years.

Because of the high financing cost, Committee of Management have concluded the project to be marginal in the short term and due to the need to focus on debt reduction consider other projects should have a higher priority.

Celebrating 100 Years

2011 - 2012



126 Inman Valley, Victor Harbor
PO Box 925 Victor Harbor SA 5211
Email: admin@vhgolf.com.au
Internet: www.vhgolf.com.au
Phone: (08) 8552 2030 Fax: (08) 8552 5297
ABN No: 84 754 385 386



Victor Harbor Golf Club

(Incorporated)

However, some members have strongly argued the project should not be rejected out of hand, and given the long term cost benefit to the club, and the environmental benefits, members should be given the opportunity to make a contribution to the project. Rightly they argue if the Capital cost of \$19,000 was substantially or totally covered by donation the project would no longer be marginal.

On that basis the Committee of Management is seeking a clear indication from members of their willingness to contribute and the level of contribution they are prepared to make.

If members are interested in contributing could they please notify the General Manager either by email manager@vhgolf.com.au; or by mail to

General Manager
Victor Harbor Golf Club
P.O. Box 925
Victor Harbor SA 5211

Please indicate the value of support you are prepared to make to this project. The notification is not binding but is required to give the Committee an understanding of the level of financial support that is available for the project, and will assist in making the final decision. If member contributions reach a level whereby the project becomes viable it would be anticipated the club would seek payment of the donations mid to late January 2012.

Because a decision needs to be made early December, all comments or offers of assistance should reach the club by the 30th November 2011.

Yours faithfully

Michael Bade
President
Victor Harbor Golf Club
16th November 2011

Celebrating 100 Years

2011 - 2012



126 Inman Valley, Victor Harbor
PO Box 925 Victor Harbor SA 5211
Email: admin@vhgolf.com.au
Internet: www.vhgolf.com.au
Phone: (08) 8552 2030 Fax: (08) 8552 5297
ABN No: 84 754 385 386